



Connecting and securing NSW Councils:

Head Office, branch offices, remote staff and the community.



Councils need to communicate with many different stakeholders including HO staff, branch offices, ratepayers and the public.

Keeping these communications open and secure – and at a cost that doesn't bust the budget – can be problematic, especially as Councils rely more and more on digital access for everything from building permits to road maintenance.

IT Managers are being asked to do more with less. And the stakeholders won't take 'no' for an answer.

The challenges facing Councils in New South Wales are no surprise to IT Managers:



Tighter budgets and expanding workloads



More sophisticated cyber threats requiring highly coordinated responses



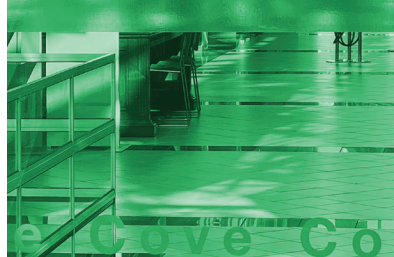
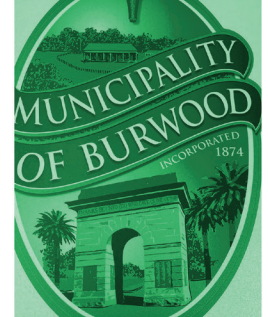
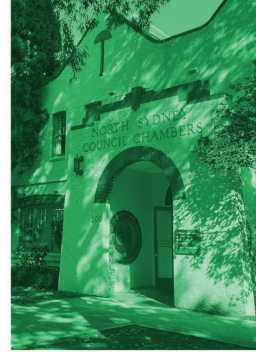
Increasing complexity creating the need for improved visibility



Finding and retaining skilled staff is getting harder and harder



More stringent compliance requirements need improved reporting



Technology that works as hard (or harder) than you do.

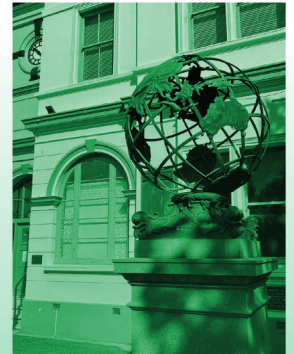
The key is to take advantage of new digital technologies, such as SD-WAN (software defined wide area networking), that can:

- Lower network connectivity and overhead costs for staff, branch offices and stakeholders
 - Staff can accomplish more from reduced complexity and simpler management using zero-touch deployment
 - Branch office connectivity will cost much less with NBN and FortiGate SD-WAN replacing MPLS
 - Stakeholders can take advantage of FortiClient to secure personal devices
- Maximised up time: Fortigate SD-WAN Failover to 4G and later 5G broadband functionality to offer another layer of redundancy
- Extend and enhance your security profile by standardising policies



Go Systems Pty Ltd has the experience, the staff and the solutions to help you build a secure WAN that is cost-effective to install, robust to operate and secure in execution.

Combined with the market-leading technology of Fortinet, Go Systems can provide everything you need to keep your stakeholders on-line regardless of where they are, what they do or when they do it.



go systems

NSW enterprise now saves \$125,000 per annum just on network costs alone.

A NSW enterprise with 60 branch offices across the state has returned a 9 month ROI after deploying Fortinet Fortigate Next Generation Firewalls incorporating SD-WAN capabilities. Indeed, their CTO has stated that *“the purchase of the Fortigate Firewalls has been offset by the cost savings we have realised by eliminating ISP network management fees. Even more savings came about by replacing our aged and complex MPLS WAN. This cost reduction of over \$125,000 per annum has halved our communications bill. We will get both of these saving every year from now on”*.

Support for remote workers.

Work patterns are changing. Remote access to Council digital resources by both staff and the community, partly in response to the Covid-19 issue, is increasingly important for the continued provision of critical Council services. Resiliency, robust operations, streamlined support and consistent policies across all network resources are more important now than ever before.

Any shortcomings in your security solutions or operations will be in the spotlight. The advantage of an overall Security Fabric is that it will keep your networks running in the most effective manner for your communities of interest wherever they might be.



Maximise uptime with flexible connectivity options

Councils across NSW can now take advantage of a variety of network access options:

- Fast fibre to the head office
- NBN fibre to the node
- NBN fixed wireless
- Failover to 4G and later 5G

MPLS is no longer an economical nor secure enough option. SD-WAN enables Councils to replace costly and restrictive MPLS connectivity with an affordable alternative that provides increased redundancy, heightened security, lower management overheads and enhanced functionality.

Single point of contact

Adding a dedicated tech partner to your IT security needs adds stability, consistency and resilience to your network.

Standardising on a Security Fabric offers common policies across the network, orchestrated responses to security events, gives you complete transparency into network operations and greatly reduces overall costs and overheads. Your trusted partner can be your eyes and ears on industry developments so that you can focus on your core competencies:

- providing vital services to Council staff, ratepayers and your communities of interest.

FORTINET®

Fortinet has been recognised for the 10th time in the Gartner Magic Quadrant for network firewalls and security. In Australia, Fortinet is no stranger to the Council marketplace with dozens of Council customers taking advantage of the benefits of the Fortinet Security Fabric.

“Their performance is outstanding, and it made aggregating other security functions like firewall a bit of a no-brainer. We’ve simplified our network, accelerated traffic throughput and made it ready for the long term.”

Tony Doyle

Head of ICT, Local Government

GoSystems: Secure Network Specialists

Go Systems Pty Ltd has been providing network services to NSW Councils for more than 17 years.

Go Systems understands your challenges and organisational constraints, offers market-leading solutions designed for trouble-free installation and operations and builds strong relationships for on-going support and innovation.

Council expertise

Councils have unique challenges including complex acquisition and implementation processes, multiple stakeholders with non-aligned goals, budgetary constraints and changing priorities.

Go Systems has experience in all of these factors and is 100% committed to working with Councils on their own terms and within their own time-frames and budgets. Our mission is to facilitate the way you work and we can adjust the way we work to fit your requirements.

Let's get started

**Give us a call.
Let us know
what you need.**

We can perform preliminary audits, install demo equipment or undertake pilot projects. We can replace existing infrastructure, expand your networks or offer solutions in completely new directions. The sky is the limit.

We are here for the long haul (17+ years in business) and look forward to working with you on security as you continue to serve your community.



Service delivery

Flexibility, choice, scope, sharing the risk and managing the relationship mean that Go Systems can offer the exact level of services that you require in a package that is tailored to your specific requirements.


Managed services, Opex, Capex, leasing, co-hosting, cloud-based... doesn't matter to us. We can offer our services in a model that works for you. We can offer full support, on-site technicians, training, contract services or any combination. Regardless of your situation, we can add value to your entire organisation.

Fortinet Secure SD-WAN: Best-of-Breed NGFW and SD-WAN in a single offering



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